

Office Politics How To Thrive In A World Of Lying Backstabbing And Dirty Tricks

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Overall the main message - namely that office politics is a way of life for office environments and that it can be used for achieving good aims, as well as shamelessly abused - is brought across. Maybe not as succinctly as in Cultivate a Cool Career: 52 Brilliant Ideas for Reaching the Top (52 Brilliant Ideas) but well enough. While the book falls far short of enabling you to become the next office Machiavelli, and will at times also not suffice in successfully defending against them, it is ...

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Office Politics: How to Thrive in a World of Lying ...

Often thought of as a dirty word, office politics is in fact an inevitable part of working life and is a major contributor to a successful career. With only 11 per cent of people now employed in making things, such as the manufacturing industry, the great majority of us work in jobs where relationships are crucial.

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"A lot of the advice about how to handle office politics boils down to 'just don't play', as if avoiding the political system in your office will protect you and your career," wrote Bradberry in...

How to play office politics the smart way - BBC Worklife

They described office politics as dirty, manipulative, and evil. They expressed their anger, frustration, and betrayal when 'political animals', people who spent more time schmoozing than ...

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With the right mindset, you can distinguish and deal with toxic and overpromoted colleagues, charm your way through interviews and use office politics to your advantage. Office Politics will overthrow your perceptions of office life and set you on a new path to success. click to read more

A fascinating exposé of office culture, in the style of the bestselling Affluenza, from popular psychologist Oliver James The modern working world is a dangerous place, where game-playing, duplicity and sheer malevolence are rife. Do talent and hard work count for nothing? Is politics everything? In this fascinating exposé, Oliver James reveals the murky underside of modern office life. With cutting-edge research and eye-opening interviews, he highlights the nasty practices that propel people to the top and shows how industries and cultures are fostering this behaviour. He then divulges strategies and techniques for not only surviving but thriving in these difficult environments. With the right mindset, you can distinguish and deal with toxic and overpromoted colleagues, charm your way through interviews and use office politics to your advantage. Office Politics will overthrow your perceptions of office life and set you on a new path to success. Oliver James trained and practised as a child clinical psychologist and, since 1988, has worked as a writer, journalist and television documentary producer and presenter. His books include Juvenile Violence in a Winner-Loser Culture, the bestselling They F*** You Up, Affluenza and Contented Dementia. He is a trustee of two children's charities: the National Family and Parenting Institute and Homestart.

A guide to using positive politics in the workplace to fast-track your career, and how to deal with difficult office situations. This book is written in a compelling and readable style with lots of real life stories, exercises and tips.

Get Ahead, Gain Influence, Get What You Want Office politics are an unavoidable fact of life in every workplace. To accomplish your personal and business goals, you must learn to successfully play the political game in your organization. Whether you are a new player or a seasoned veteran, Secrets to Winning at Office Politics can help you increase your personal power without compromising your integrity or taking advantage of others. This smart, practical guide shows you how to stop wasting energy on things you can't change and start taking steps to get what you want. Written by an organizational psychologist and corporate consultant, Marie G. McIntyre's Secrets to Winning at Office Politics uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are perceived, and dealing with difficult people. Using these proven strategies for political success, you will then be able to create a Political Game Plan that outlines the steps necessary to accomplish your own individual goals.

Office politics are the strategies that individuals use in the workplace to get an advantage personally or for a certain cause they support. It's a struggle for power and some people excel in this while others do not. Although many of us would often like to avoid playing office politics, this unfortunate scenario exists in any workplace with more than a few individuals and is something one must face early on. Rather than avoiding this, you should learn to take advantage of this scenario and play your cards right. Office Politics: How to Survive and Thrive in the Dirty Game of Office Politics provides you all the necessary knowledge to not only survive in this political workplace, but thrive in it as well so that you can quickly ascend the corporate ladder or whichever organization you are working in. Written in a concise manner, the book will guide you to the knowledge you want earlier and more efficiently.

Every organization has its share of political drama: Personalities clash. Agendas compete. Turf wars erupt. But you need to work productively with your colleagues—even the challenging ones—for the good of your organization and your career. How can you do that without compromising your integrity? By acknowledging that power dynamics and unwritten rules exist—and constructively navigating them. Whether you're a new professional or an experienced one, this guide will teach you how to: (1) Build relationships with difficult people, (2) gain allies and increase your sphere of influence, (3) wrangle resources, (4) move up without alienating your colleagues, (5) avoid power games and petty rivalries, and (6) claim credit when it's due.

21 Dirty Tricks at Work is about lies. The type of underhand, pernicious and downright Machiavellian scheming that goes on in business every day. An estimated £7.8bn is lost each year in the UK alone though unnecessary and counter-productive office politicking. But 21 Dirty Tricks at Work is also a book of hope. It exposes the classic manoeuvres and gives practical advice on dealing with them to the vast majority who just want to do a good day's work. 21 Dirty Tricks at Work provides you with all the information you need to spot negative tactics and self-interested strategies. It shows you how to spot the games frequently being played and how to come out with your credibility intact and your sanity preserved. So, if you are fed-up of being on the receiving end of constant backbiting and skulduggery from workmates, join hands with the authors and get Machiavelli on the run!

Here is your career prediction.. sooner or later you will be back-stabbed and the damage will range from a scratch to a very deep wound. Congratulations! If you have got a job as a result of the tips from Book 1 and 2 of this series, Book 3 here is where your career success really begins. This book is also for anyone if you are feeling stressed and frustrated in your job due to the political tactics played by your colleagues. As long as you are in employment, workplace politics are inherent. Like the rules in a game of sports, politics in the office are the rules. In Tony Robbins' latest book, Money: Master the Game, he has a whole section dedicated on the need to know the rules of the game before you get into the game. In other words, in any situation, you must know the rules of the game. Now that you know the importance of the rules, can you afford to ignore office politics and expect your work environment to be smooth sailing? Learn to dance with workplace politics and see how the following will smoothly flood into your life: - career advancement on a fast track - circle of friends expands - confidence level goes up sky high - get things done smoothly - enjoying your work - gaining more influence or power You can choose to neglect office politics but be prepared to be haunted with 10 negative lifestyles: - being treated unfairly - being bullied - being sidelined - you do the hardwork but someone takes the credit - you get the blame for mistakes done by others - you never see the light for your job promotion - you are the subject of gossips - feel more stress - feel that workplace is like hell - you get additional workload while other colleagues have more free time, drinking coffee. The devastating negativity will affect your self-esteem, confidence, health, happiness and the meaning of life. You can prevent or stop this nonsense now with the guide from this book. In Office Politics 101 you will learn: - the fundamental reason why office politics exist - 5 major causes of the political game - 3 techniques that are almost a cure-all for any types of office politics. - how to identify more than 30 situations when the dirty tricks are being played - simple yet effective tips to neutralize the situation Here is a sample of the 30 situations: Under tip #28..."But I promised them that you will do it.". does this sound familiar to you?...Such people know that you have a weakness or soft spot for not fulfilling promises. This will prompt them to use this weakness in order to get a job done by you. As a consequence, you are trapped by other people's promise under your name. If you failed, it's your fault. If you succeeded, they will probably take the credit. If you didn't agree on doing a task, don't do it. If you didn't deliver, it's not your fault. It's the person who made the promise whose reputation will be tinged. Inform your boss or the management if someone promises that you allegedly claimed a task. Does it mean that you have to be a 'bad' person to thrive in a world of lying, backstabbing and dirty tricks environment? The answer is a big NO. Embrace it as if you are learning kung fu. It is for self defence and not to harm others. To be a black belt holder, it will take many years of practice. The earlier you start, the earlier you become an expert. Grab your copy now and see the transformation in your career.

Two of the nation's most successful corporate leadership consultants now reveal their proven, systematic program for using the power of "high-integrity" politics to achieve career success, maximize team impact, and protect the company's reputation and bottom line. Each day in business, a corporate version of "survival of the fittest" is played out. Power plays, turf battles, deceptions, and sabotages block individuals' career progress and threaten companies' resources and results. In Survival of the Savvy, Rick Brandon and Marty Seldman provide ethical but street-smart strategies for navigating corporate politics to gain "impact with integrity," helping readers to: -Identify political styles at work through the Style Strengths Finder, and avoid being under or overly political -Discover the corporate "buzz" on you, and manage the corporate "airwaves" -Decipher unwritten company rules and protect yourself from sabotage and hidden agendas -Build key networks to promote yourself and your ideas with integrity -Learn to detect deception and filter misleading information -Increase your team's organizational savvy, influence, and impact -Gauge the political health of the company and forge a high-integrity political culture In addition, Survival of the Savvy helps individuals discover and overcome their own political blind spots and vulnerabilities. They learn step-by-step methods to avoid being underestimated or denied full recognition for their achievements. It shows them how to put forward their ideas and advance their careers in an ethical manner, with a high level of political awareness and skill. After reading this book, you will never have to say, "I didn't see it coming." Organizational savvy is a mission-critical competency for the complete leader. This timely and timeless book provides cutting-edge strategies and skills for surviving and thriving as you build individual and company success.

The dilemma-based social game that teaches you how to play (and laugh at) office politics.

The Office Politics Handbook is for business executives, managers, consultants, lawyers, agents, editors, and anyone who wants to become more politically astute, more powerful, and more successful. This is not a book on political game playing; it is for people who hate power games but who know that politics takes place in every organization and want to make sure they wind up on top of the heap...not at the bottom of the barrel. This book will explain why people are political animals, and why they engage in power-seeking behavior. It will also discuss different instruments of power to help you understand the cultural and collective forces at work in human nature, and the occasionally aggressive characteristics of the political animal. The Office Politics Handbook will show you how to: Cultivate your political skill Exercise power beyond your place in the

organizational chart Defend yourself against political attacks Know when to fight, when to retreat, and when to lead

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