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The Art of Pricing will be the invaluable missing link for people running companies, departments, divisions, and product lines, as well as for those in sales and marketing. Dr. Dr. Mohammed shows that an effective pricing strategy helps complete the circle

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2020by Lori Woodward. Easy art-  
pricing formula: (square inches x  
your price per inch) + (cost of  
materials / gallery's commission  
percentage) Pricing artwork is  
one of the most complex tasks  
that emerging artists face,  
especially when they first begin

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to work with galleries and start to establish their art business. It's easy to see by reading art business articles and books on art marketing that the opinions of the experts on how to price your artwork vary.

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How to Price Your Artwork: This  
Formula Makes it Easy

The most common variable based pricing strategy for art is \$X per square inch. For example, if I had a painting which is 12x16 inches and I wanted to charge \$2 per

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square inch, the price of the painting would be \$384 (12x16x\$2). All you need to do is come up with a variable price which you will charge.

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How To Price Your Art Plus A Look

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At Different Pricing ...  
Pricing your product usually  
involves considering certain key  
factors, including pinpointing your  
target customer, tracking how  
much competitors are charging,  
and understanding the  
relationship...

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